

# IT Solutions

to enhance and secure your business...

Critical demands made on today's complex IT networks dictate the need for a qualified solutions provider. That partner must be knowledgeable, trustworthy, and responsive. For 30 years and counting, we have been delivering superior services to Canada's most critical and vulnerable networks. Conexsys is the trusted integrator of choice for our long-standing and repeat customers.

Our experienced team of professionals brings more than three decades of project management experience to every project. This expertise coupled with a robust background in IT solutions enables us to help you streamline and improve your business operations.

## 5 Things You Need to Know about Conexsys...

1. Our team has 30 years of experience in understanding IT business processes.
2. Our professionals are dedicated to building strong client relationships.
3. We offer cost-effective, reliable, customized solutions, specific to client needs.
4. We deploy leading-edge technologies, which deliver solid ROI.
5. Your Conexsys team will respond quickly to your IT requests with updates and solutions.

We know you have high expectations when it comes to working with an IT solutions provider: honesty, reliability, and solid expertise. Our goal is to build credibility by consistently exceeding those expectations.

### WHAT MAKES CONEXSYS UNIQUE?

Conexsys is a leader in the delivery and integration of IT networking and IT security technology for large scale, mission-critical networks. We offer certified expertise combined with more than three decades of project management experience.

Our 5-step project methodology is inspired by best practices in project management for on-time, on-budget projects.



#### STEP 1. Assess

Our initial assessment provides an evaluation of your existing environment.



#### STEP 2. Design

Building upon an assessment of your present situation combined with your future requirements, Conexsys will tailor a solution to match your business needs.



#### STEP 3. Procure and Implement

Conexsys will combine our knowledge of technology along with certified expertise to procure and implement the right solution for your IT requirement.



#### STEP 4. Management and Administration

To complement our implementation Conexsys will utilize our Healthcheck Services for on-going performance enhancements.



#### STEP 5. Support

Simplified, reliable network support services ensure uptime. Our ENCOMPASS® Support Solutions offers a full range of options, from telephone support and training, to on-going co-managed services.



## YOUR SUCCESS IS OUR PURPOSE

The focus of our solutions is you: your situation, your pain points, your productivity, your data management, your business processes. We offer high levels of local customer support, with suitable, reliable, cost-effective, and proven business solutions. Leading-edge technology to help drive your future business processes...that's our commitment to you.

We consistently go "above and beyond" what traditional VAR's offer by maintaining a team of certified experts backed by our in-house support centre.

You can be confident that you've made the right decision: we'll work with you to attain your goals every step of the way.

## OUR CUSTOMERS

- Federal Government
- Provincial Government
- Financial Services (Schedule A & B)
- Education (JK-12 School Boards, Universities, Colleges)
- Energy
- Healthcare
- Public Safety
- Manufacturing
- Telecommunications

From the smallest to the largest IT security or networking jobs, Conexsys is your company of choice!

## OUR MISSION

*Conexsys Communications Limited's mission is to be a leader in the development, integration, and delivery of solutions for computer communications. We do this by offering state-of-the-art services and technologies. Our quality, speed and professionalism identify us as the integrator of choice.*

## OUR HISTORY

Conexsys was formed in 1987 as the ACA Networks Division of Allan Crawford Associates Ltd., a company serving the Canadian marketplace with leading edge technology since 1959. After becoming Conexsys Communications in 1997, the company was purchased in 2005 from Allan Crawford Associates by long-standing Conexsys senior management, who are continuing the organization's tradition of excellence.

**Conexsys has a long history of customer satisfaction, great leadership and success. Our business is all about your success, today and into the future. Where do you want to take your business? Call us, we can help!**

*"We keep our customers satisfied using tested customer satisfaction techniques coupled with bleeding edge technology and a dedicated work force."*

**Larry Bantle,**  
President, Conexsys

*"Conexsys was committed at every step of our project. Great company with an exceptional staff."*

**Noel Kasabum,**  
IT Manager, CMA Canada

*"Conexsys demonstrates the best value-add day-in and day-out that I've ever seen."*

**Robert Thompson,**  
Sr. Mgr. Internet Technologies,  
Royal Bank of Canada.

Call now to speak with an  
Account Representative – 888.509.8452

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**CONEXSYS**  
COMMUNICATIONS LIMITED  
IT Solutions To Enhance & Secure Your Business