



CORPORATE PROFILE

IT Solutions To Enhance & Secure Your Business

The Company

Conexsys Communications Ltd. is a full-service integrator of information technology security and network infrastructure solutions. Offering end-to-end services, we assist our customers in designing, implementing and maintaining leading-edge enterprise networks that are efficient, scalable, cost-effective and secure.

The Conexsys integrated solution marries industry-leading networking and security products with a diverse and deep set of associated services including consultation services, customized design and implementation, and personalized education. Each service and solution benefits from our focused expertise, our 30-plus years of experience and our proven methodologies for managing large integration and support services contracts.

Conexsys was formerly a subsidiary of Allan Crawford Associates Ltd (ACA) group of companies, which has been serving the Canadian marketplace for the past 47 years. Started as the ACA Networks division in 1987, Conexsys Communications was formed as a subsidiary of ACA in 1997. In October 2005, a group of senior managers of Conexsys Communications obtained 100% ownership of the company.

Conexsys customers include many of Canada's largest financial institutions, government and educational institutions, natural resource companies, medical and pharmaceutical companies and manufacturers.

Our Vision

Conexsys Communications is in the business of providing customers with the best-of-breed security and networking technology solutions, through customizable services designed to meet the unique needs of our customers — encompassing everything from Needs Analysis, to Project Management, to continuous Support and Managed Services.

Our mission is to be a leader in the development, integration and delivery of solutions for enterprise network and security. We will do this by maintaining the highest level of expertise and competence in the industry, by offering state of the art products, services and technologies; and by ensuring that we design and deliver solutions based on our customers' needs. Our quality, speed and professionalism will identify us as the integrator of choice.



What we offer

Specialized Expertise	<p>We maintain specialized expertise and industry certifications in all areas of enterprise network design and security technologies; and offer any level of service and expertise, from consulting and analysis, to design, installation and maintenance, through to specialized training.</p>
Market Leading Products	<p>Conexsys Communications represents only leading network and security product manufacturers that provide best of breed solutions in their respective fields. Our expertise coupled with these high-quality products ensures our customers are provided with the best solution for their requirements.</p>
Security Centre	<p>At Conexsys, we maintain a completely secure central control site, exceeding government standards. Managed services are run on secure network segments with separate security zones for each customer. Links to our customers' sites — when necessary — is accomplished through secure VPN access.</p>
State-of-the-Art Prototyping Laboratory	<p>We use our prototyping laboratory to replicate customer environments to thoroughly test solutions before implementation in our customer environments, as well as to evaluate new networking hardware and security hardware and software, before recommending to our customers.</p>
Encompass Solution Partners	<p>The Encompass™ Solutions Partner program is designed to create collaborative alliances with qualified partner organizations such as consultants and service providers. This program allows us to extend our services to our customers, offering localized service through partners that understand our customers' unique business needs; and capitalizing on the specialized expertise and experience partners can offer.</p>
CCL University	<p>An internal, continuous training network, CCL University ensures our staff stay abreast of the technological developments that affect our customers, their network environments and security measures, enhancing our ability to work more quickly and effectively with complex, multi-vendor networks.</p>

Senior Management

Larry Bantle, President and Chief Executive Officer

Michael Yassin, Vice President Business Development

Les Llewellyn, Vice President Professional Services



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